

Jakub Jagiello

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EDUCATION

Northeastern University Boston, USA
Master of Science in Technological Entrepreneurship June 2015
Relevant Coursework: Financing Ventures from Early Stage to Exit, Business Plan | **GPA: 3.57**

Warsaw School of Economics Warsaw, Poland
Bachelor of Arts in International Business March 2014
Relevant Coursework: Finance, Accounting and Economy, Corporate Finance, International Financial Markets, International Monetary Systems and Currency Market, Marketing | **GPA: 3.82**

WORK & LEADERSHIP EXPERIENCE

PwC, Advisory, Drone Powered Solutions Warsaw, Poland
Contractor

- Preparing global PwC report about commercial application for drones technologies (release in May 2015)
- Prepared offers to provide end-to-end drone powered solutions for companies from various sectors

Dronehero.pl sp. z o.o. (Online store with drones & accessories, virtual reality gears) Warsaw, Poland
Co-Founder / Co-owner October 2015- till now

- Managing business operations as well as preparing strategy and performing marketing activities

Valia Investments Inc. (Angel Investment Club) Boston, USA
Business Analyst Intern March 2015 – June 2015

- Researched, performed due diligence reports, investor presentations and created marketing strategy for OnePulse (market research platform) which resulted in 30% increase in number of active users

MCI Management S.A. (No.1 Venture Capital fund in Poland) Warsaw, Poland
Business Analyst Intern 01.2014 – 08.2014

- Marketed research about new investments leads in Fintech sector which led to investment in eCard SA
- Prepared reports regarding e-drugstores, e-groceries, Internet of Things sectors. Created relative valuations of potential portfolio companies by using Bloomberg Terminal. Prepared reports for portfolio companies.
- Helped raising €50 million in form of convertible bonds by preparing presentations for foreign investors
- Built a database of family offices and private banks in Europe which resulted in attracting new investors

Lotos S.A. Gdansk, Poland
Summer Internship in Investor Relations and Marketing Department 07.2013 – 09.2013

- Analyzed current investors' communication tools and prepared report about new approach to communication with investors. Recommended new methods which led to improve relationships with individual investors
- Prepared a report about marketing activities at subsidiary company named Lotos Paliwa which enabled the company to allocate marketing expenditures in more efficient way
- Created training materials for employees from the external company

Kerris Group Warsaw, Poland
Marketing Account manager 03.2012 – 09.2012

- Led four-person team to create a mobile app on Android OS for the client. Resulted in client's new order for app on Apple's iOS. Responsible for work's organization, testing the app and communication with the client
- Developed online marketing strategy for clients by using Google AdWords and Google Analytics. Prepared valuations and proposals for clients

BNP Paribas Cardif Warsaw, Poland

Along with a team prepared and presented a report about Polish banking sector for management board

SKILLS, ACTIVITIES & INTERESTS

Skills: MS Office (Access, Excel, Word, PowerPoint), SQL, Keynote, Google AdWords,

Languages: Native in Polish; Fluent in English; Conversational in French

Activities: Northeastern University Entrepreneurship Club, NEU Graduate Finance & Investment Club

Interests: Soccer, Surfing, MMA, Ancient History, Financial Markets, Drones, Virtual Reality